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# HUNGRY Recommendations

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Issue #1 -

**Efficiency and Workflow**

# What would HUNGRY employees change?

“The **proposal process**. It needs to be less time consuming and do the calculations on its own template”

“A **structured but agile org chart** where we can avoid any red tape, bureaucracy, excessive meetings”

“I’d make a **self working system** that assigned works to orders and confirmed all orders as well to assure efficiency”

“A **proposal** creator”

# The Issue

- Efficiency cannot be solved by one individual
- Employees are too busy with their day-to-day tasks to take on new projects
- Efficiency is a multi-faceted problem
  - Involves tech, service, operations, logistics

# Suggestion #1 - **HUNGRY Focus Groups**

*HUNGRY should internally organize to create a focus group that is tasked with improving the company's efficiency*

# Example Focus Group - Efficiency

## Logistics



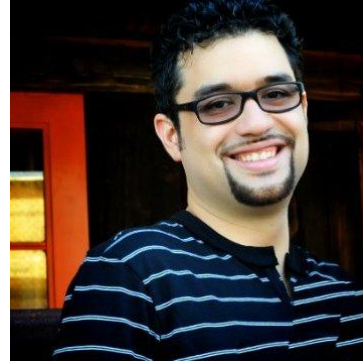
Thomas Tribble, Service  
and Logistics Manager



Ernest Bost, Logistics  
Manager



## Technology



Gabriel Rivera, Head Of  
Technology



Panupan Sriautharawong,  
Full-Stack Developer

# Efficiency Focus Group

- Meet once per week to brainstorm solutions to HUNGRY's efficiency issues
- Propose solutions to HUNGRY employees:
  - "Develop a Google Sheets extension tool that automatically calculates the cost of a proposal"
  - "Create a detailed whitepaper highlighting the pros and cons of HUNGRY adopting Team Foundation Server for agile workflow tracking"
- Reward employees for tackling subsidiary projects

# Focus Group - Outcomes

- Increased responsibility of mid-level management
- Upper management “trickle-down decision-making”
- Motivated employees
- Everyone is more involved in the company’s growth



Issue #2-

**Not enough space!**

# Thoughts of HUNGRY Employees

- “I would build **more** call/conference rooms so that we can **make calls in privacy** when it is super packed in the office.”
- “ I know the tech team would like to bring back the daily lunches, I would like to have a room where I can **actually make sales calls.**”

Suggestion #2-

**Allocate more space when  
expanding**

# How it can be done

- HUNGRY is looking to expand into other cities (ex: Baltimore)
- Current employees are easily distracted/disturbed by the lack of privacy due to unnecessary commotion.
- When planning space in the new building, Managers should make sure to allocate 1-2 extra rooms in case employees need to utilize it for work purposes during times of commotion.
- Comfortable workplace → Increased productivity → Better work → Increased revenue